

SOUTHEAST COMMUNITY COLLEGE
BUSINESS DIVISION
Business Program
Revision Date: 08-19-24

I. CATALOG DESCRIPTION

Course Number: BSAD1100
Course Title: Business Law II
Prerequisite(s): BSAD1090 (Business Law I)

Catalog Description: Continuation of Business Law I. Study of business law relationships including personal and real property, landlord/tenant, commercial paper, business organization, credit transactions, insurance, wills and trusts.

Credit Hours: 3.0
Class Hours: 45
Lab Hours: 0
Total Contact Hours: 45

II. COURSE OBJECTIVES: *Course will teach students to*

- A. Examine commercial paper including drafts, notes, secured transactions and security interests.
- B. Compare and contrast business organizations including sole proprietorships, partnerships, corporations (closed, public, and Sub-S), limited partnerships, and limited liability companies
- C. Review laws governing real and personal property including landlord and tenant law and basic laws covering estates and insurance
- D. Review of intellectual property, Internet, and international law

III. STUDENT LEARNING OUTCOMES AND GENERAL EDUCATION LEARNING OUTCOMES

- A. Student Learning Outcomes: *Students will be able to*
 - 1. Identify the elements of a negotiable instrument, the rights and liabilities connected with drafts and checks including the Holder in Due Course Rule, and defenses to negotiable instruments
 - 2. Recognize how security interests work including common law liens, real property liens and statutory liens, and defenses to security interests
 - 3. Evaluate how sole proprietorships, partnerships and corporations function, how each are run, and the differences between them and other business forms
 - 4. Explain laws governing real property including easements, leases, adverse possession, eminent domain, and the differences between real and personal property
 - 5. Recognize the requirements of a will and intestate succession laws
 - 6. Explain patents and copyrights
- B. General Education Learning Outcomes (GELOs)
 - 1. GELO 6: Career and Life Skills
 - Outcome 7: Demonstrate choices that reflect personal responsibility in one's academic, civic, social, and vocational/professional life.

IV. CONTENT/TOPICAL OUTLINE

- A. Unit 1 - Intellectual Property and Internet Law
- B. Unit 2 - Negotiable Instruments
- C. Unit 3 - Debtor-Creditor Relationships
- D. Unit 4 - Business Organizations
- E. Unit 5 - Property and its Protection
- F. Unit 6 - Special Topics

V. INSTRUCTIONAL MATERIALS

A. Required Text(s):

- 1.** Option 1: Current Edition - Custom Book - Cengage Custom Business Resources – Business Law II, DDA – Direct Digital Access. You will have access to your digital course materials on the first day of class! The SCC Bookstore has worked with publishers to get your course materials at the lowest cost. These materials are required by your instructor. If you decide that you don't want to participate, you will need to OPT-OUT of the program and be sure that you're obtaining the material on your own. If you stay opted in, you will be charged a reduced price for a digital textbook (E-book). The book charges go directly to your account at SCC for you to pay. If you would also like to own a paper copy of the book you can purchase a loose-leaf copy at a much-reduced cost at the SCC bookstore, but only if you stay Opted-In to the Direct Digital Access program.
- 2.** Option 2: Custom Book - Cengage Custom Business Resources – Business Law II, Current Edition. *(Compiled from the original book: Miller, Fundamentals of Business Law Today. Current Edition. Cengage Learning)*

VI. METHODS OF PRESENTATION/INSTRUCTION

- A.** Lecture
- B.** Discussion
- C.** Application
- D.** Demonstration

VII. METHODS OF EVALUATION

A. SCC STANDARD GRADING SCALE POLICY:

A+	95-100	C+	75-79
A	90-94	C	70-74
B+	85-89	D+	65-69
B	80-84	D	60-64
		F	Below 60

VIII. SPECIFIC COURSE REQUIREMENTS

- A.** Course Prerequisite: Student must have completed Business Law I (BSAD1090) with a minimum grade of C.
- B.** Grade requirement: C