

SOUTHEAST COMMUNITY COLLEGE
BUSINESS DIVISION
Business Program
Revision Date: 08-19-24

I. CATALOG DESCRIPTION

Course Number: BSAD1090
Course Title: Business Law I
Prerequisite(s): None

Catalog Description: Introduction of the history and origin of the legal system. All facets of the course are related to business including ethics, the Constitution, crimes, contracts, common law and sales, dispute settlements, torts, employment and agency.

Credit Hours: 3.0
Class Hours: 45
Lab Hours: 0
Total Contact Hours: 45

II. COURSE OBJECTIVES: *Course will teach students to*

- A. Examine the American legal system and the Constitution.
- B. Analyze contract law and the rules that modify it.
- C. Examine sales law and how that modifies the common law of contracts.
- D. Explain agency and employment laws

III. STUDENT LEARNING OUTCOMES AND GENERAL EDUCATION LEARNING OUTCOMES

- A. Student Learning Outcomes: *Students will be able to*
 - 1. Identify the key points of the U.S. Constitution, the court systems, and tort and criminal law.
 - 2. Demonstrate the use of the elements of a contract and the rules which modify contracts including the Statute of Frauds, and the Parole Evidence Rule
 - 3. Recognize how the Uniform Commercial Code affects and modifies sales agreements
 - 4. Identify the key points of agency, fiduciary duty, and employment laws
 - 5. Demonstrate legal knowledge to function in the business world.
 - 6. Demonstrate knowledge of the function of Courts and the Court System.
- B. General Education Learning Outcomes (GELOs)
 - 1. GELO 3: Critical Thinking & Problem Solving
Outcome 2: Synthesize information to arrive at reasoned solutions to problems.
 - 2. GELO 6: Career and Life Skills
Outcome 7: Demonstrate choices that reflect personal responsibility in one's academic, civic, social, and vocational/professional life.

IV. CONTENT/TOPICAL OUTLINE

- A. Unit 1—The Legal Environment of Business
- B. Unit 2—Torts and Crimes
- C. Unit 3—Contracts
- D. Unit 4—Sales and Lease Contracts
- E. Unit 6—Employment Relations

V. INSTRUCTIONAL MATERIALS

- A. Required Text(s):

1. Option 1 – Current Edition - Cengage Custom Business Resources – Business Law I, 2016. **DDA** – Direct Digital Access. You will have access to your digital course materials on the first day of class! The SCC Bookstore has worked with publishers to get your course materials at the lowest cost. These materials are required by your instructor. If you decide that you don't want to participate, you will need to OPT-OUT of the program and be sure that you're obtaining the material on your own. If you stay opted in, you will be charged a reduced price for a digital textbook (E-book). The book charges go directly to your account at SCC for you to pay. If you would also like to own a paper copy of the book you can purchase a loose-leaf copy at a much-reduced cost at the SCC bookstore, but only if you stay Opted-In to the Direct Digital Access program.
2. Option 2 - Custom Book - Cengage Custom Business Resources – Business Law I, Current Edition (Compiled from the original book: Miller, Fundamentals of Business Law Today, Current Edition. Cengage Learning.)

VI. METHODS OF PRESENTATION/INSTRUCTION

- A. Lecture
- B. Discussion
- C. Application
- D. Demonstration

VII. METHODS OF EVALUATION

A. SCC STANDARD GRADING SCALE POLICY:

A+	95-100	C+	75-79
A	90-94	C	70-74
B+	85-89	D+	65-69
B	80-84	D	60-64
		F	Below 60